

Table I

**AUM REPORT FOR THE QUARTER ENDED ( 31/12/2017)**  
**Asset Class wise disclosure of AUM & AAUM**

Rs in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	1,441,317.22	1,573,643.46
Equity (other than ELSS)	916,869.72	827,907.60
Balanced	610,256.61	618,515.41
Liquid	906,133.49	1,740,222.28
Gilt	33,197.24	34,442.01
Equity-ELSS	110,318.32	95,923.67
Gold ETF	NIL	NIL
Other ETFs	NIL	NIL
Fund of Funds Investing Overseas	NIL	NIL
<b>Total</b>	<b>4,018,092.60</b>	<b>4,890,654.41</b>

Table II

**AUM REPORT FOR THE QUARTER ENDED (31/12/2017)**  
**Disclosure of percentage of AUM by geography**

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	73.59
Next 10 Cities	12.98
Next 20 Cities	7.14
Next 75 Cities	6.00
Others	0.30
<b>Total</b>	<b>100.00</b>